



# Scaleup Select

*Find the best Startups to work with*

**Identifying, attracting and assessing potential later-staged Startups (Scaleups) is challenging and lacks rigor and process.**

**Scaleup Select** is designed to fast track a corporate’s capability to partner, invest or acquire new products and services from proven high-growth Scaleups.

In particular, Scaleup Select acts as deal flow for Corporates who are looking for Scaleups who are building innovative, market changing technology and products.

Using a robust framework, Scaleup Select will concierge high-value Scaleups into your organisation, test and validate the alignment, and streamline a path for potential partnerships, investments or acquisitions.

**Note: Scaleups are proven high-growth Startups with customers and revenue**

### Who is this for?

Typically, Scaleup Select is commissioned by corporates who are looking to supplement internal innovation with high-quality ventures and talent. They are also looking to expedite partnership and potential investments.

### The Process



### Outcomes and Benefits

-  Reduce time spent talking to non-relevant Scaleups
-  Rapidly test multiple new products and services
-  Reduces risk in working with the wrong Scaleups
-  Identify Scaleups that can impact business efficiencies and reduce costs
-  Provides clarity for both the corporate and the Scaleup
-  Real value for your existing and new customers
-  Early access to new products and services
-  Creates potential investment and acquisition opportunities
-  Quicker return on investments and partnerships